

WAHI'S 2023 OTTAWA HOUSING SNAPSHOT REPORT

Insights, Analysis, and More From the Ottawa Real Estate Market



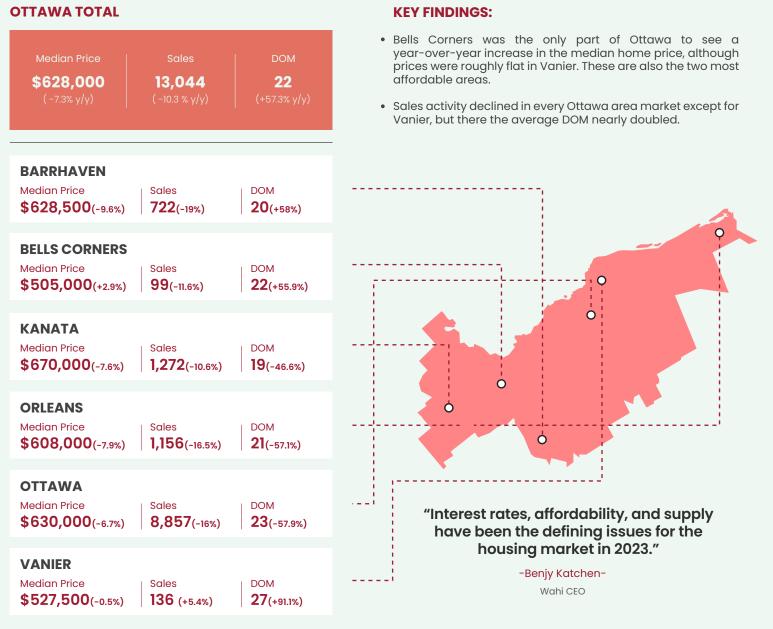




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OTTAWA MARKET OVERVIEW 2023

PRICES, SALES, AND AVERAGE DAYS ON MARKET



All data in Wahi's 2023 Ottawa Housing Snapshot Report is from the period between Jan. 1 and Nov. 15 unless otherwise stated. Comparisons to the previous year are for the same year-to-date period.

OTTAWA CONDO VERSUS NON-CONDO MARKETS

CONDO

Median Price **\$39**3,500(-5.1%) Sales 1,694(-16.9%)



NON-CONDO Median Price **\$652,000**(-8.3%)

Sales 10,598(-15.3%)

DOM **21**(+54.3%)

WAHI'S 2023 OTTAWA REGION HOUSING SNAPSHOT REPORT



OVERBIDDING & UNDERBIDDING TRENDS

Each month, Wahi compares the differences between median list and sold prices for all homes, including condos and houses, in the Ottawa housing market to determine which neighbourhoods are in overbidding or underbidding territory. Overall, Wahi found that across the 64 Ottawa neighbourhoods that had at least three transactions in November, 98% were in underbidding territory, up slightly from 97% in October and more significantly from 91% in September. The only exceptions to the widespread underbidding were Hawthorne, where the November median sold price of \$494,600 was bid up by 1%, and Russel Edwards, where the median price of \$655,000 was roughly flat. While bidding activity is an overall reflection of market behaviour, a neighbourhood could see homes selling for more than asking for a number of reasons. For example, while it could be a symptom of demand exceeding supply, it could also be that sellers are listing their homes below realistic market value in an attempt to attract more bids. "Just because a neighbourhood is in overbidding territory, it doesn't necessarily mean buyers are overpaying for homes."

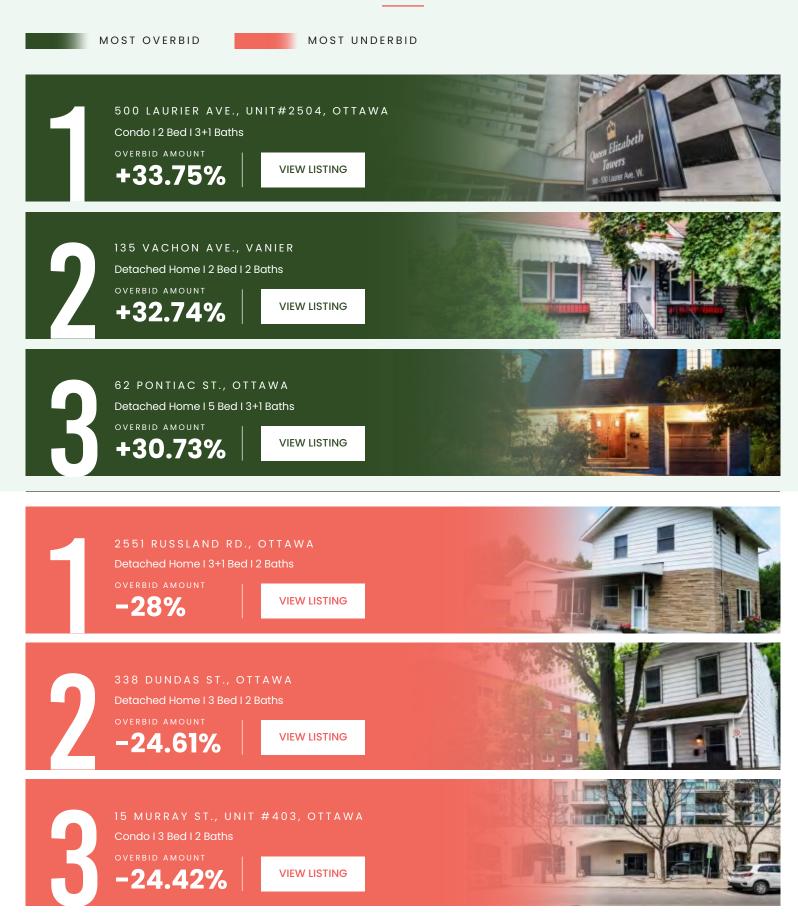
THE TOP 5 UNDERBIDDING NEIGHBOURHOODS:



"As we've seen with our data in other Canadian cities, the neighbourhoods experiencing the most overbidding activity this year tend to be those with lower list prices. The lower the prices, the larger the pool of buyers who qualify for financing."

> -Benjy Katchen-Wahi CEO

MOST OVERBID & UNDERBID HOME SALES



MOST EXPENSIVE HOMES SOLD

CONDOS

The three most expensive condos sold this year were all located in the Glebe – Dows Lake neighbourhood, while the most expensive houses were spread across different neighbourhoods.



174 GLEBE AVE.,UNIT #30 OTTAWA

Condo I 2 Bedrooms | 3+1 Baths

VIEW LISTING



NEIGHBOURHOOD: GLEBE - DOWS LAKE 364 QUEEN ELIZABETH DR. UNIT #102 OTTAWA Condo 13 Redrooms 13 Raths

HOUSES

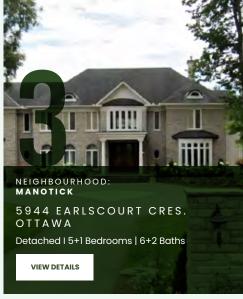
VIEW LISTING



NEIGHBOURHOOD: GLEBE - DOWS LAKE 1035 BANK ST., UNIT #2002 OTTAWA Condo12 Bedrooms | 3+1 Baths

VIEW LISTING







PAVED PARADISE : PARKING SPOTS THAT SOLD FOR BIG MONEY The cost of parking has soared in recent years across many urban centres, although top-tier sold prices for spots in Ottawa remain well below those in Toronto, where more than one has sold for six figures this year.

199 SLATER ST #P3-115 OTTAWA VIEW LISTINGS



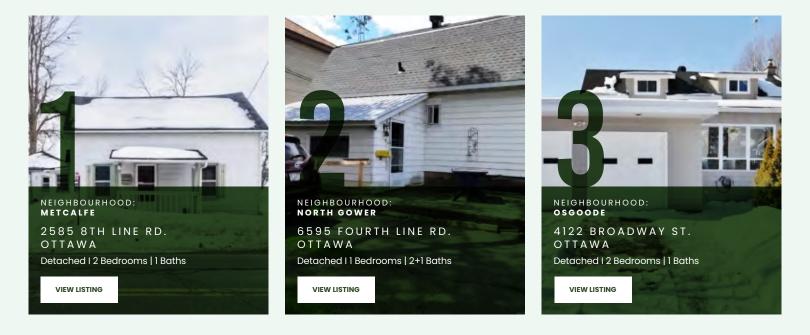
LEAST EXPENSIVE HOMES SOLD

CONDOS

The three least expensive condos sold this year were all located in the Beacon Hill South - Cardinal Heights neighbourhood, while the least expensive houses were spread across different neighbourhoods.







ANALYSIS:

OTTAWA AFFORDABILITY

Wahi analyzed 245 cities, towns, and villages across the province for affordability, using home price data from the first quarter of this year. In this study, major markets were broken up into smaller segments, so the Ottawa areas of Barrhaven, Bells Corners, Kanata, Orleans, Central Ottawa, and Vanier each received individual rankings rather than Ottawa as a whole. Here's how these Ottawa sub-markets placed in the provincial ranking as well as what households need to earn to afford a median-priced home and what their monthly recurring costs look like.

OWNERSHIP COSTS IN OTTAWA

Area	Median home price	Required household income	Monthly recurring costs	Provincial ranking out of 245
BARRHAVEN	\$641,500	\$150,000	\$3,125	114
BELLS CORNERS	\$499,950	\$125,000	\$2,841	42
KANATA	\$681,000	\$175,000	\$3,646	134
ORLEANS	\$620,000	\$150,000	\$3,125	98
ΟΤΤΑΨΑ	\$635,000	\$150,000	\$3,125	109
VANIER	\$564,000	\$150,000	\$3,125	66
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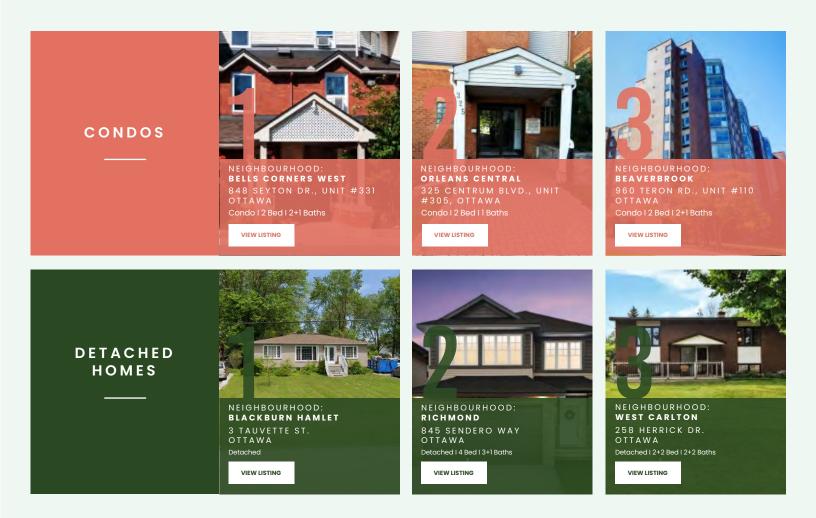
*Median home prices include all housing types. Places where there were fewer than 50 transactions in the first three months of the year were excluded from calculations. **Monthly recurring costs include mortgage payments (assuming a 20% downpayment and a five-year fixed-rate on a 30-year loan), home insurance, utilities, and property taxes

KEY FINDINGS:

- Property in Bells Corners is more affordable than almost any city in Ontario, including Kingston, London, Toronto, Windsor, and many more
- Households need a combined income of between \$125,000 and \$175,000 to afford a median-priced Ottawa home depending on the location.

BY POPULAR DEMAND

WAHI'S MOST-VIEWED OTTAWA LISTINGS



WAHI'S MOST-SEARCHED OTTAWA NEIGHBOURHOODS

"SEPARATE ENTRANCE" WAHI'S MOST-SEARCHED TERM

Wahi's most-searched term by users searching listings on Wahi.com, suggesting homebuyers are looking for properties with income-generating potential to afford today's higher mortgage costs that have followed multiple Bank of Canada rate hikes.



ABOUT

Wahi redefines real estate by giving control back to Canadians, including access to market data, agent-level insights on the latest listings, and the ability to match consumers with realtors in their area. Learn more at wahi.com.

CONNECT WITH WAHI

Our team is available to elevate your stories with real-time market data, the latest analysis, and commentary.

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